City of El Paso

Incentive Agreement Portfolio 2024-Q1

Chapter 380 & 312 Economic Development Program Agreements State-Funded and Federally-Funded Programs











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I. Introduction

The Economic and International Development Department ("ED") in the City of El Paso ("The City") is committed to increasing new and sustainable career opportunities, facilitating local and international business growth, and to contributing to a high quality of life for El Paso residents and visitors. Economic Development program agreements are a central component to realizing this mission. In tandem with other departmental initiatives and financing tools, program agreements serve ED and the City in realizing their strategic goals by attracting investments that would otherwise not occur, supporting developments that attract jobs and financial investments, and leveraging the tax code to reduce impacts on general fund revenues.

El Paso Strategic Goal #1 Cultivate an Environment Conducive to Strong, Economic Development

- 1.1 Stabilize and expand El Paso's tax base
- 1.2 Enhance Visitor Revenue Opportunities
- 1.3 Maximize venue efficiencies through revenue growth and control
- 1.4 Grow the core business of air transportation
- 1.5 Stimulate economic growth through transit and bridges integration
- 1.6 Provide business-friendly permitting and inspection processes
- 1.7 Identify and develop plans for areas of reinvestment and local partnership

Purpose

This booklet aims to serve as an informational resource on the City's economic development program agreements. ED's Compliance Division tracks ED program agreements in collaboration with applicants, including their success in accomplishing metrics related to investment and job creation. This booklet relays information compiled by ED Compliance to promote awareness by City Council, City staff, and the public on the breadth of ED agreements.

ED program agreements include Chapter 380 Economic Development Agreements, Chapter 312 Tax Abatement Agreements, State-funded Programs, and Federally-funded Grant programs. The data in this report is current up to FY2024-Q1, representing the period of September 1, 2023 to November 31, 2023. This booklet displays data on current and historical agreements, which includes agreements dating back to the origins of ED in 2006 and ending with FY2024-Q1.

2023 Quarterly Schedule

Q1: September 1, 2023 - November 30, 2023*

Q2: December 1, 2023 - February 28, 2024

Q3: March 1, 2024 - May 31, 2024

Q4: June 1, 2024 - August 31, 2024

*Current reporting period for this booklet

Agreements included in this booklet:

Chapter 380 Economic Development Agreements

- √ Strategic Chapter 380 Agreement
- ✓ Transit Oriented Development (TOD) Agreement
- ✓ Infill Development Agreement
- Downtown Sustainable City Centers Incentive (DSSCI) and Sustainable City Centers Incentive (DSSCI)
- ✓ Multifamily Incentive Agreement

Chapter 312 Tax Abatement Agreements

State-Funded Economic Development Programs

- ✓ Texas Enterprise Zone (TEZ) Designation
- ✓ State Convention Center Hotel Program (SCCHP)

Federally-Funded Economic Development Programs

- ✓ American Rescue Plan (ARPA)
- ✓ Coronavirus AID, Relief, and Economic Security Act (CARES)

Other Programs



- ✓ Interlocal Agreement
- ✓ TIR7

II. Summary of Incentive Programs and Policies

The City of El Paso began executing ED program agreements in 2006, during which ED signed the first Chapter 312 and Chapter 380 agreements. In 2012, ED established the Compliance Division which has since monitored a portfolio of agreements. Since then, ED has introduced and modified numerous incentive policies. As of 2024-Q1, Compliance monitors Chapter 380 Agreements, Chapter 312 Agreements, TEZ Designations, and Federal Awards. The City has discontinued SCCI, DSCCI, and Multifamily programs; however, Compliance continues monitoring active agreements, even if the policies have been discontinued. This section defines each agreement for summative purposes; it is not meant to override terms as they are defined within each agreement. ED provides applications for incentives the <u>Business Services page</u> of their website.

Timeline: El Paso Economic Development Policies

| 2006 | Chapter 380 & 312 program policies approved |
|------|--|
| 2009 | Multifamily Agreement policy approved (discontinued in 2013) |
| 2012 | Infill Development agreement policy approved |
| 2013 | DSCCI and SCCI policies approved (discontinued in 2017) |
| 2017 | TOD agreement policy approved |
| 2020 | First federal subrecipient agreement via CARES Act |
| 2023 | First federal subrecipient agreement via ARPA |

Chapter 380 Agreements

Chapter 380 agreements ("380 Agreements") derive from Chapter 380 of the Texas Local Government code, which authorizes municipal entities to offer incentives to promote economic development such as commercial and retail projects. Chapter 380 agreements are the most utilized incentive agreements by the City. The City only approves Chapter 380 projects that will make a measurable difference in achieving economic growth and development. There are multiple subtypes of 380 Agreements, described further below. Depending on each agreement, the City awards applicants with rebates based on a projects' adherence to metrics as defined in the contract; rebates may include Personal Property Tax Rebate, Real Property Tax Rebate, and Sales and Use Tax Rebate.

Strategic Chapter 380 Agreement

Strategic or Master 380 agreements provide incentives to selected businesses that will achieve the City's Economic Development goals. The City targets developments which advance objectives including quality jobs, expanding certain industries of focus, providing capital investment, and or retail development. Applicants commit to achieving these goals by following metrics codified in their strategic contract, and the City in turn drafts an incentive package consisting of one or several rebates. Applicants receive rebates on a periodic basis, contingent on whether they meet the terms of the agreements.



Strategic 380: Automated Data Processing (ADP)

Infill Development

Infill provides financial incentives to develop vacant and underutilized properties within the City limits, in accordance with the

standards established in Title 20. Infill supports the City of El Paso's strategy to reduce sprawl, increase the availability of attainable housing, and reduce public infrastructure-related development co Infill provides financial incentives to develop vacant and underutilized properties within the City limits, in accordance with the standards established in Title 20. Infill supports the City of El Paso's strategy to reduce sprawl, increase the availability of attainable housing, and reduce public infrastructure-related development costs. All infill agreements are paired with Chapter 380 agreements. The tax abatement portion of infill agreements





Infill: JJ Scott Investments

typically covers the incremental tax value for the respective designated time period. To qualify, the project must be located within the jurisdiction limits of the City and result in a commercial, industrial, or multi-family residential use.

Transit Oriented Development (TOD)

TOD is a development and design strategy targeting higher density areas near transit stations, in order to make transit convenient and encourage ridership. The policy established eight target TOD Incentive areas, each with proximity to current and planned rapid-transit stations and the Streetcar corridor. Applicants may submit projects within these areas to gain eligibility for incentives. According to the eligibility baseline set forth in Title 20, Subsection 20.10.280(C), the project must be located within TOD incentive areas and include a residential component, either single-use or as a part of a mixed-use development; industrial uses are prohibited.

Downtown Sustainable City Centers Incentive (DSSCI) and Sustainable City Centers Incentive (SSCI)

These agreements are under the Sustainable City Centers Policy, which was grandfathered in with TOD agreements. This incentive is available for private commercial or multi-family projects located within the following designated Transit-Oriented Developments: Five Points, Mission Valley, Glory Road, Northgate, El Paso International Airport Southern Industrial Area, Medical Center of Americas (MCA). To qualify, the project must be intended for the development or redevelopment of a private commercial or multi-family use property located within one of the six incentive areas. If a new construction, it must amount to a \$200,000 minimum investment, and if an adaptive re-use or rehabilitation project, it must amount to a \$50,000 minimum investment.



TOD incentive areas: Streetcar Corridor, Downtown Area, El Dorado, Five Points, Mission Valley, Northgate, and El Paso International Airport Southern Industrial Park



DSCCI: Artspace El Paso Loft Housing LP

Multifamily Incentive Agreements

The City's multifamily agreement policy was developed in 2009 to assist with the influx of troops as a result of Base Realignment Closure (BRAC). ED has pursued a policy of providing targeted incentives for the provision of housing and utility services to best direct growth patterns. The construction of large-scale multi-family housing developments were intended to alleviate the critical housing needs of the City related to Fort Bliss expansion while also encouraging increased economic

development to provide significant increases in the City's property revenues. To qualify, the project must construct a minimum of 150 multi-family units and complete construction within 24 months if less than 400 units. The project may receive a rebate of the incremental tax value for a five-year period. The Sustainable City Centers (SCCI) Fund was repealed on May 30, 2017 and replaced with the Transit Oriented Development Incentive Policy.



Multifamily: Las Torres Apartment Homes

Chapter 312 Tax Abatement Agreements

Chapters 312 agreements derive from Chapter 312 of the Texas Local Government code (Property Tax Abatement Act), which authorizes municipal entities to offer incentives to promote economic development such as commercial and retail projects. 312 agreements grant local taxing authorities they ability to offer tax abatements to qualifying companies, encouraging investment in our communities. These agreements foster job creation, boost local economies and enhance overall economic prosperity in Texas.



Chapter 312: The Plaza Hotel

State-Funded Economic Development Programs

Texas Enterprise Zone (TEZ) Designation

The Texas Enterprise Zone program is governed by Chapter 2303 of the Texas Government Code, which established a process to identify economically distressed areas of the State and induce private investment in these areas. Overseen by Texas Economic Development, the program enables local communities to nominate companies for an "Enterprise Zone" designation, which grants the ability for nominated businesses to receive state sales and use tax refunds. Each local community has a limited number of projects allocated and the state has a maximum number of 105 that can be awarded per biennium. The City of El Paso issues recommendations for entities to receive TEZ designations. ED Compliance does not track state-funded payments for the TEZ program.



TEZ Designation: Tenet, Providence Hospitals (East, Sierra, Transmountain, and Memorial Campuses)

State Convention Center Hotel Program (SCCHP)

This agreement was established when State Bill HB4347 went into effect in 2019. The policy allows for the City to pledge revenue from sales tax collected from restaurants, bars and retail establishments within 1,000 feet of a hotel or convention center. It also allows the City to direct sales tax revenue collected at hotel swimming pools and swimming facilities. Currently the City holds four agreements under this program.



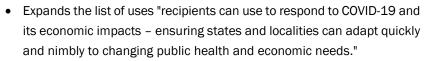
SCCHP: One Texas Tower

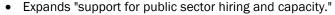
Federal Grants

The purpose Federal Grants is to provide financial assistance and support to individuals, businesses, and state and local governments during times of crisis or specific economic challenges. These grants are designed to address urgent needs and stimulate economic recovery in the face of significant disruptions such as the COVID-19 pandemic. They aim to bolster public health measures, safeguard jobs, provide relief to struggling industries, and strengthen the overall resilience of the economy.

American Rescue Plan Act (ARPA) Agreements

American Rescue Plan Act (ARPA) is enhanced federal funding to enable state governments to improve services for their rapidly increasing populations of older residents and people with disabilities. This funding is also a response to the experience of the nation's nursing homes during the COVID-19 pandemic. According to the Treasury, American Rescue Plan Act (ARPA):





- Streamlines "options to provide premium pay for essential workers."
- Broadens "eligible water, sewer, and broadband infrastructure projects."
- Simplifies "the program for small localities ... including through the option to elect a standard allowance for revenue loss rather than calculating revenue loss through the full formula."

Coronavirus Aid, Relief, and Economic Security (CARES) Act

The Coronavirus Aid, Relief, and Economic Security Act (CARES Act) provided financial assistance via grants to small businesses and nonprofit organizations impacted financially by COVID-19. These grants aimed to mitigate the economic fallout caused by widespread lockdown and restrictions, ensuring the survival and continuity of businesses during challenging times. By infusing funds into local economies, the CARES Act grants sought to promote job retention and creation, assist distressed industries, and stimulate economic recovery and growth.



ARPA: LiftFund Small Business Grant & Interest Buv-

Down Program

CARES: Better Business Bureau Buy Local initiative

Other Programs

TIRZ (Tax Increment Reinvestment Zone)

TIRZ are specific areas within a municipality where property tax revenue generated from the zone is set aside to finance

public infrastructure and development projects within the same area. The purpose of TIRZ is to stimulate investment and growth in underdeveloped or blighted areas, attracting private investment and spurring economic revitalization through the improvement of public infrastructure and amenities. These zones are managed by a board or entity that oversees the allocation of funds for various projects to promote sustainable and targeted development.



TIRZ: El Paso International Airport (TIRZ 13)



Interlocal Agreements

Texas Interlocal agreements are contractual arrangements between two or more local government entities within the state. These agreements facilitate cooperation and collaboration between municipalities, counties, school districts, or other local entities, enabling them to share resources, services and expertise for mutual benefit. Interlocal agreements are a flexible and efficient way for Texas local governments to pool their resources, streamline operations, and address common challenges, ultimately enhancing public service delivery and maximizing taxpayer value.



Interlocal: UTEP + City of El Paso Build Back Better Grant

III. Summary Data

Active Incentive Agreements

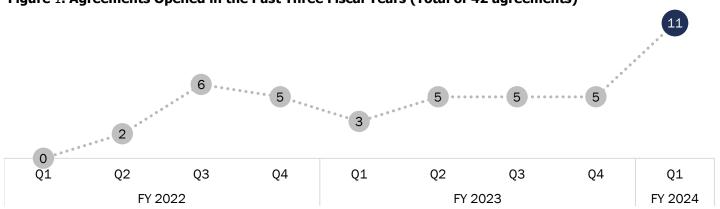
ED program agreements include Chapter 380, Chapter 312, ARPA, CARES, TEZ, TIRZ, and Interlocal Agreements. Please see Section IV for the full list and details of ED agreements. As of 2024-Q1, ED Compliance monitored **98 Active** Agreements and **170 Closed** Agreements. Table **1.** highlights active agreements for each type of ED agreement during 2023-Q4 and 2024-Q1. ED has discontinued SCCI, DSCCI, and Multifamily agreements; however, ED continues to monitor active agreements, even if their policies have been discontinued. Note that historic data for Q1 and Q2 is not displayed as it was not yet recorded in the booklet.

Table 1. Active Agreements by Quarter for FY 2023

| | 2023-Q4 | 2021-Q1 |
|---------------|---------|---------|
| 380 | 66 | 70 |
| TOD | 3 | 3 |
| DSCCI/SCCI | 16 | 16 |
| Infill | 12 | 13 |
| Strategic 380 | 35 | 38 |
| ARPA | 9 | 16 |
| TEZ | 6 | 6 |
| 312 | 3 | 3 |
| Interlocal | 2 | 2 |
| TIRZ | 1 | 1 |
| Total | 87 | 98 |

Figure 1. represents the amount of agreements opened for the past three fiscal years. Altogether, ED executed 18 new agreements in FY 2023. In FY 2024- Q1, the City opened 11 new incentive agreements.

Figure 1. Agreements Opened in the Past Three Fiscal Years (Total of 42 agreements)



| 02 |) | | | | |
|---|---|--|--|--|---|
| Q1 Q2 | 2 Q3 | Q4 Q1 | Q2 | Q3 Q4 | Q1 |
| | FY 2022 | | FY 2023 | | FY 2024 |
| able 2. New Agre | eements in FY 2023 | and FY 2024 | | | |
| FY2023-Q1 1. Schneider Electric JSA (Strategic) 2. Finhabits, Inc Strategic) 3. Legate Co Texas, LC (TOD) | FY2023-Q2 1. Miguel Villanueva & Julio Villanueva (TOD) 2. Project Vida (ARPA) 3. LiftFund (ARPA) 4. Better Business Bureau (ARPA) 5. UTEP Build Back Better (Interlocal) | FY 2023-Q3 1. Bitwise Impact (ARPA)* 2. Fab Lab (ARPA) 3. HUNT Institute (ARPA) 4. JUST Community Inc (ARPA) 5. STTE Foundation (ARPA) | FY 2023-Q4 1. Workforce Solutions Borderplex (ARPA) 2. Project Arriba (Strategic) 3. PeopleFund (ARPA) 4. N.M Edificios, LLC (Strategic) | FY 2024-Q1 1.AconityUS, Inc (ARPA) 2.DRIVE AM, INC (ARPA) 3.GSM Design Technologies (ARPA) 4.Hiller (ARPA) 5.Infinite Elements, Inc (ARPA) 6.Valtrek Group, Inc (ARPA) | 7.Desert Pass Townhomes, Inc (In 8.Pioneers 21(ARP) 9.Prod Design & Analysis, Inc (ARPA) 10.Hiller Measurements, Inc (Strategic) 11. Bafar Holdings, Inc. (Strategic) |

^{*}As of current 2024-Q1, agreement has since been closed



Historically Executed Incentive Agreements

ED has executed **268** incentive agreements since the first ED agreements were executed in 2006. Figure 3. Highlights the breakdown of incentive agreement categories for all historical agreements. See Section II for further information about Chapter 380 Subtypes.

Figure 2. Total Historical (Active & Closed) Agreements up to 2024-Q1 (Total of 268 agreements)

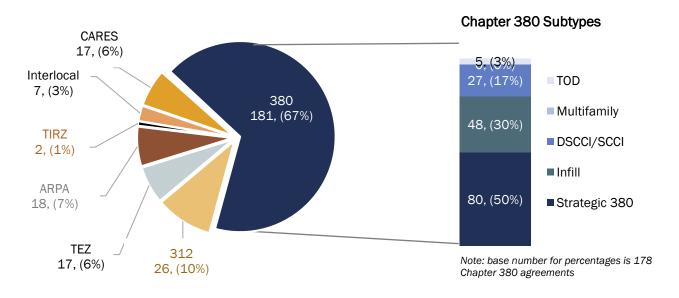
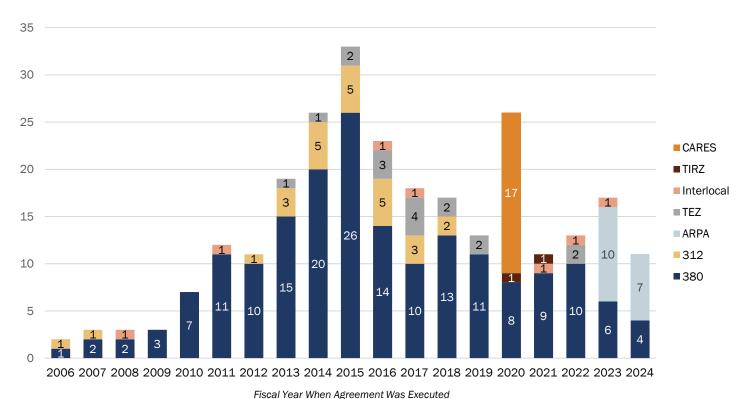


Figure 3. Historical (Active & Closed) Agreements Over the Years up to 2024-Q1 (Total of 268 agreements)



Chapter 380 Agreements

Projects by Council Member District

Figure 4. Active Chapter 380 Agreements by Council Member District up to 2024-Q1 (Total of 70 agreements)

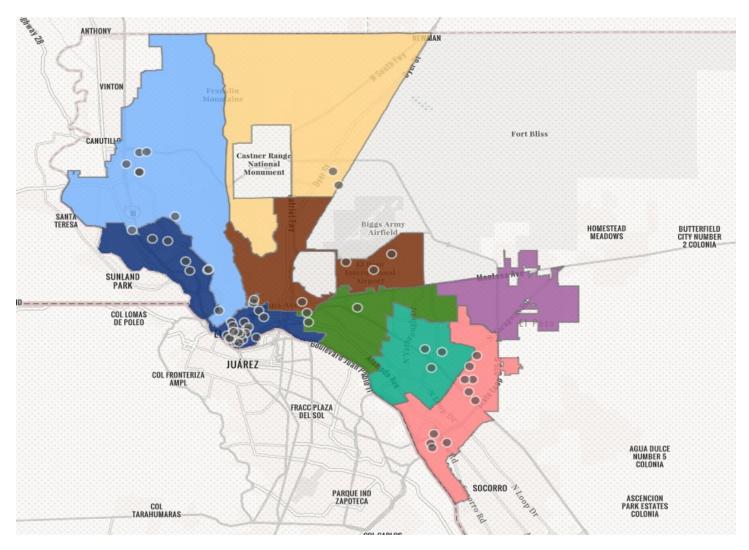


Table 3. Type of Active 380 Agreements as of 2023-Q4, by District (Total of 69 agreements)

| District | Strategic 380 | Infill | TOD | DSCCI/ SCCI | Total 380 |
|------------|---------------|--------|-----|----------------|-----------|
| District1 | 7 | 0 | 0 | 0 | 7 |
| District 2 | 2 | 2 | 0 | 0 | 4 |
| District 3 | 3 | 0 | 0 | 1 | 4 |
| District 4 | 1 | 1 | 0 | 0 | 2 |
| District 5 | 0 | 0 | 0 | 0 | 0 |
| District 6 | 6 | 1 | 0 | 0 | 7* |
| District 7 | 4 | 0 | 0 | 0 | 4* |
| District 8 | 14 | 9 | 3 | 15 | 41 |
| Total | 37 | 13 | 3 | 16 | 69 |

^{*}One agreement is counted twice, as it cuts across Districts 6 and 7



Chapter 380 Agreement Industries

ED continually works to attract and expand new investments to El Paso, focusing on key industries that align with the region's assets: Advanced Logistics, Advanced Manufacturing, Defense and Aerospace, Life Sciences and Healthcare, Tourism, and Business Services. To encourage business growth within these industries, ED tracks industries as part of Chapter 380 and 312 agreements. Figure 5 includes a historical list of open and closed Chapter 380, 312 and TEZ agreements only, as other policies do not target industries.

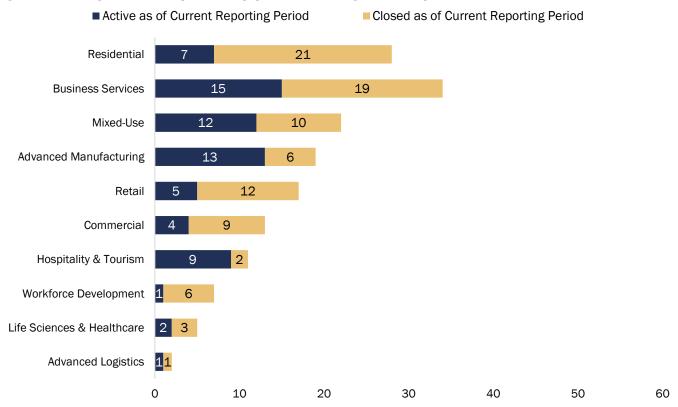


Figure 5. 380 Agreements by Industry (Total of 216 agreements)

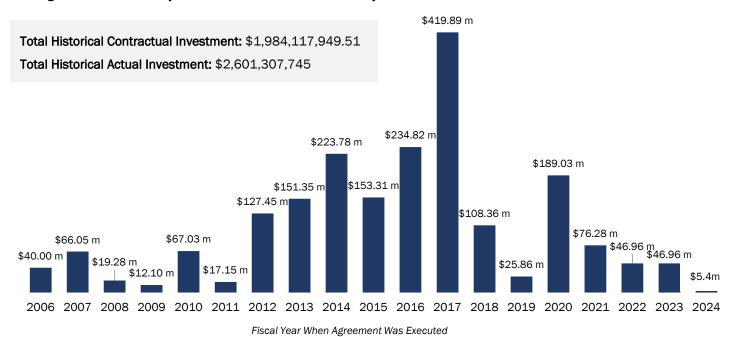
Chapter 380 Historical Agreement Metrics

All Chapter 380 Agreements include a set of established metrics that the applicant must accomplish in order to receive their incentives. ED Compliance collects key information from applicants on these keys metrics to ensure they have fulfilled the terms detailed in their agreements. The following information is based on direct reporting from applicants on capital investment and quality job commitments.

Capital investment. The majority of Chapter 380 agreements, in addition to certain TEZ, 312, and TIRZ economic development agreements, include a commitment from applicants to invest toward construction or assets during the project's initial development. Applicants propose this baseline amount in their contract ("contractual investment") as a minimum investment amount that they will meet in order to receive a rebate. ED Compliance then records the actual dollar amount that applicants invested toward their project ("actual investment"). Table 5 demonstrates the total investment for all historical ED program agreements, from 2006 until 2024-Q1. Note that Figure 7 is Inclusive of 268 agreements that reported contractual and/or actual investment, including 181 Chapter 380 Agreements, 26 Chapter 312 Abatements, 17 TEZ Designations, and 2 TIRZ Projects.

^{*}Note: Does not include 2 agreements for which industry types do not apply

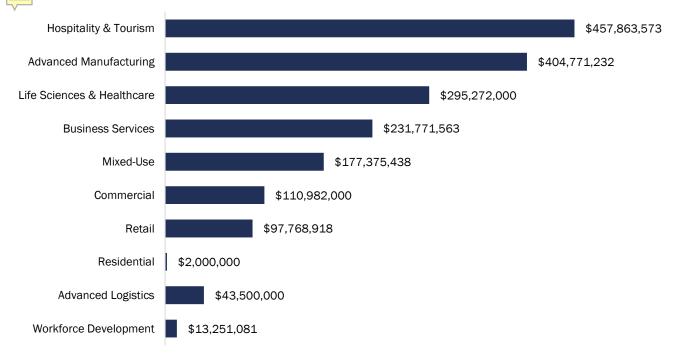
Figure 6. Contractual Investment for Historical ED Program Agreements from 2006 until 2024-Q1 (Total of 180 agreements that reported contractual investment)*



*Excludes ARPA, CARES, and Interlocal agreements, for which contractual investment does not apply

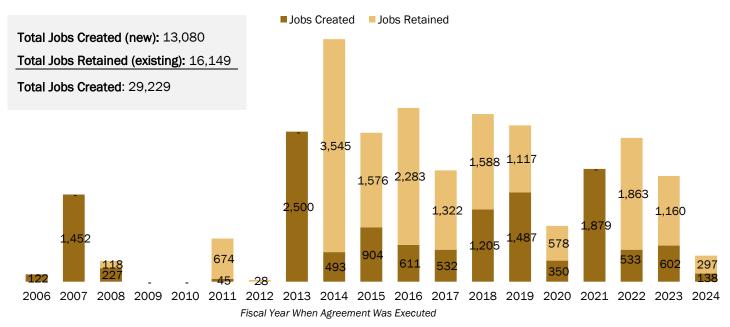
Figure 6 reports on contractual investment, organized by the industry sector associated with the agreement. The figure is inclusive of 180 agreements that reported data on industries and contractual investment.

Figure 7. Contractual Investment for Historical ED Program Agreements, by Industry (Total of 180 Agreements)



Job creation. In addition to generating capital investments, economic development program agreements present workforce opportunities. Agreements with job metrics report on the number of existing employees ("retained jobs" and the number of new employees hired each year ("new jobs"). Figure 8 illustrates the number of created and retained jobs for a total of 57 agreements that reported job metrics.

Figure 8. New and retained jobs for Historical ED Program Agreements from 2006 until 2023-Q4 (Total of 57 agreements that reported existing and/or new jobs)



IV. Agreement Incentive Listings (Status as of 2024-Q1)

Active Economic Development Agreements

| District | | | | Executed | Expiration | Jobs Created | Jobs Retained | Required | Contractual | Actual | Contractual | |
|----------|---|---|-----------------------|------------|------------|-----------------|------------------|----------|-----------------|-----------------|----------------|----------------|
| Dis | Company Name | Project Location | Industry Sector | Date | Date | (new) | (exisiting) | Wage | Investment | Investments | Incentives | Incentives PTD |
| 312 | <u> </u> | | | | | | | | | | | |
| 8 | 101 El Paso Street, LP | 101 South El Paso St. | Hospitality & Tourism | 4/18/2017 | 4/18/2032 | n/a | n/a | n/a | \$70,000,000.00 | \$93,531,201.00 | \$2,240,322.00 | \$0.00 |
| 8 | Mills Plaza Properties | 106 Mills Ave. | Hospitality & Tourism | 2/20/2018 | 2/20/2028 | n/a | n/a | n/a | \$78,000,000.00 | \$78,099,992.00 | \$1,297,611.31 | \$0.00 |
| 8 | WestStar Tower | 601 N. Mesa | Commercial | 9/19/2017 | 9/19/2027 | n/a | n/a | n/a | \$70,000,000.00 | \$86,041,740.37 | \$4,763,300.00 | \$0.00 |
| DSC | CCI | | | | | | | | | | | |
| 8 | 204 Mills Partners, LLC (fka Marting Bldg. LLC (Tejas Café - 204 Mills) | 204 Mills | Retail | 10/28/2013 | 10/16/2031 | n/a | n/a | n/a | \$250,000.00 | \$698,054.21 | \$140,000.00 | \$22,553.02 |
| 8 | Artspace El Paso Loft Housing LP | 601 N. Oregon | Mixed-Use | 8/3/2015 | 8/3/2027 | n/a | n/a | n/a | \$2,250,000.00 | \$9,487,012.61 | \$2,140,188.23 | \$0.00 |
| 8 | Basset Partners | 301 Texas | Mixed-Use | 8/24/2015 | 8/24/2032 | n/a | n/a | n/a | \$3,250,000.00 | \$3,493,498.28 | \$2,568,080.33 | \$262,493.13 |
| 8 | Franklin Avenue Apts. LLC | 617 W. Franklin Ave. | Residential | 7/21/2015 | 7/21/2030 | n/a | n/a | n/a | \$1,400,000.00 | \$1,576,973.54 | \$146,760.08 | \$74,490.45 |
| 8 | Hasieran, LLC | 209 Stanton | Hospitality & Tourism | 11/13/2013 | 11/13/2028 | n/a | n/a | n/a | \$5,500,000.00 | \$6,446,311.00 | \$180,000.00 | \$47,178.81 |
| 8 | Lomaland West LLC | 909 E. San Antonio | Commercial | 1/7/2015 | 1/7/2025 | n/a | n/a | n/a | \$250,000.00 | \$857,598.00 | \$36,200.00 | \$0.00 |
| 8 | Martin Building, LLC (Martin Building & Martin Annex) | 215 Stanton St. & 212. E. Mills Ave. | Commercial | 6/18/2013 | 6/18/2026 | n/a | n/a | n/a | \$6,682,000.00 | \$9,689,801.47 | \$2,654,986.00 | \$1,319,167.15 |
| 8 | NIACEL LLC (F.K.A Eduardo & Josefina Soto II) | 501-513 Campbell | Mixed-Use | 2/27/2014 | 2/27/2024 | n/a | n/a | n/a | \$250,000.00 | \$4,750,000.00 | \$206,317.08 | \$185,654.18 |
| 8 | Parkhill Smith and Cooper | 501 San Antonio | Business Services | 4/29/2013 | 4/29/2023 | n/a | n/a | n/a | \$250,000.00 | \$2,246,538.00 | \$163,806.00 | \$135,764.45 |
| 8 | Summit Indigo EP, LLC | 325 North Kansas | Hospitality & Tourism | 6/18/2013 | 6/18/2027 | n/a | n/a | n/a | \$13,000,000.00 | \$13,781,605.00 | \$3,059,279.00 | \$2,208,804.17 |
| 8 | The Clean Group, LP | 513 W. San Antonio | Mixed-Use | 9/16/2014 | 9/16/2026 | n/a | n/a | n/a | \$1,200,000.00 | \$1,231,417.12 | \$174,003.63 | \$6,021.79 |
| INF | INFILL | | | | | | | | | | | |

| District | Company Name | Project Location | Industry Sector | Executed Date | Expiration Date | Jobs Created (new) | Jobs Retained (exisiting) | Required Wage | Contractual Investment | Actual Investments | Contractual Incentives | Incentives PTD |
|------------|---|-----------------------|------------------------|------------------|--------------------|--------------------------|---------------------------------|------------------|---------------------------|-----------------------|---------------------------|----------------|
| 2 I | Isaron, LLC | 5049 Crossroads Dr. | Residential | 7/19/2022 | 7/16/2030 | n/a | n/a | n/a | \$900,000.00 | \$900,000.00 | \$31,315.00 | \$0.00 |
| 2 9 | Scenic View Townhomes, LLC | 1360 N. Cotton St | Residential | 3/29/2022 | 3/29/2030 | n/a | n/a | n/a | \$950,000.00 | \$950,000.00 | \$56,949.00 | \$0.00 |
| 4 [| McCombs Village, LLC | 9787 McCombs St. | Residential | 3/2/2021 | 3/2/2029 | n/a | n/a | n/a | \$4,200,000.00 | \$4,200,000.00 | \$121,590.00 | \$0.00 |
| 6 | ROCCO, Developers | 9740 Galilee Dr | Residential | 8/31/2021 | 8/31/2029 | n/a | n/a | n/a | \$15,285,000.00 | \$15,285,000.00 | \$416,110.00 | \$0.00 |
| 8 | 1031 Firestone LLC | 1031 Texas Ave. | Retail | 5/11/2021 | 5/9/2032 | n/a | n/a | n/a | \$443,918.00 | \$443,918.00 | \$27,992.00 | \$0.00 |
| 8 3 | 309 Mills LLC | 309 Mills | Hospitality & Tourism | 12/14/2021 | 12/14/2034 | n/a | n/a | n/a | \$1,200,000.00 | \$1,200,000.00 | \$58,636.00 | \$0.00 |
| 8 | 710 Noble Street LLC | 710 Noble Street | Mixed-Use | 11/12/2019 | 11/12/2032 | n/a | n/a | n/a | \$260,000.00 | \$303,100.00 | \$20,538.00 | \$4,075.41 |
| 8 | Desert Pass Townhomes, LLC | 201 N. Desert Pass | Residential | 9/11/2023 | 3/11/2032 | n/a | n/a | n/a | \$316,238.00 | \$0.00 | n/a | \$0.00 |
| | FLRA Properties LLC (Adriana & Felix Vazquez) | 11940 Vista Del Sol | Hospitality & Tourism | 3/7/2017 | 3/7/2024 | n/a | n/a | n/a | \$400,000.00 | \$536,445.76 | \$18,187.61 | \$1,612.76 |
| E | Great River Commercial LLC & EPPX Management Property LLC | 1101-1125 Texas Ave. | Business Services | 1/19/2021 | 1/19/2034 | n/a | n/a | n/a | \$3,000,000.00 | \$3,000,000.00 | \$131,589.00 | \$0.00 |
| 8 | Helue Properties, LLC | 1255 N. Cotton Street | Mixed-Use | 3/29/2022 | 3/29/2030 | n/a | n/a | n/a | \$900,000.00 | \$900,000.00 | \$46,854.00 | \$0.00 |
| 8 I | Left Investments II LLC | 404 Arizona Ave. | Business Services | 11/12/2019 | 11/12/2032 | n/a | n/a | n/a | \$1,000,000.00 | \$1,193,225.01 | \$50,530.00 | \$0.00 |
| 8 | Villegas Ventures, LLC | 2227 Texas | Advanced Manufacturing | 2/4/2020 | 2/4/2033 | n/a | n/a | n/a | \$300,000.00 | \$300,000.00 | \$22,159.00 | \$0.00 |
| SCCI | | | | | | | | | | | | |
| | Turbay Real Estate Company LLC | 5301 Alameda | Commercial | 5/15/2014 | 5/15/2024 | n/a | n/a | n/a | \$200,000.00 | \$1,398,190.69 | \$61,416.00 | \$0.00 |
| | Alamillo Real Estate Management LLC | 2800 Stanton | Retail | 3/13/2014 | 3/13/2024 | n/a | n/a | n/a | \$250,000.00 | \$776,889.00 | \$210,886.00 | \$7,176.80 |
| 8 | Enrique Escobar | 150 Raynolds | Residential | 9/21/2015 | 9/21/2024 | n/a | n/a | n/a | \$200,000.00 | \$650,000.00 | \$48,352.96 | \$0.00 |
| | JLESS LLC (F.K.A. Eduardo & Josefina Soto) | 401-405 River | Mixed-Use | 2/27/2014 | 2/27/2029 | n/a | n/a | n/a | \$1,600,000.00 | \$1,601,568.27 | \$100,482.68 | \$29,783.32 |
| 8 | Maricuepa, LLC | 2230 Montana Ave | Business Services | 8/19/2014 | 8/19/2024 | n/a | n/a | n/a | \$50,000.00 | \$58,194.50 | \$13,468.00 | \$16.08 |
| Strat | tegic 380 Agreement | | | | | | | | | | | |
| 1 | ADP Inc. | 7650 San Felipe Dr. | Business Services | 12/11/2012 | 12/11/2028 | 1100 | n/a | \$12.36 | \$41,000,000.00 | \$44,783,016.00 | \$1,113,286.00 | \$331,365.47 |

| District Company Name | | | Executed | Expiration | Jobs Created | Jobs Retained | Required | Contractual | Actual | Contractual | |
|--|---|----------------------------|------------|------------|-----------------|------------------|----------|----------------------|----------------------|---------------------|-----------------|
| Company Name | Project Location | Industry Sector | Date | Date | (new) | (exisiting) | Wage | Investment | Investments | Incentives | Incentives PTD |
| 1 Eaton Corporation | 7800 Trade Center | Advanced | 11/14/2018 | 11/14/2028 | 200 | n/a | \$13.50 | \$15,700,000.00 | \$18,335,260.38 | \$580,896.00 | \$175,839.23 |
| | Ave. | Manufacturing | | | | | | | | | |
| 1 EP Riverbend Development Company, LLC | 141-161 1 Sunset Road | Mixed-Use | 5/30/2017 | 5/30/2032 | n/a | n/a | n/a | \$16,000,000.00 | \$19,471,136.00 | \$1,314,414.75 | \$40,000.00 |
| Schneider Electric USA, Inc. (2014) | 7600 Northern Pass | Advanced Manufacturing | 7/15/2014 | 7/15/2028 | 193 | 250 | \$12.25 | \$7,000,000.00 | \$11,048,584.00 | n/a | \$0.00 |
| Schneider Electric USA, Inc. (2022) | 7600 Northern Pass | Advanced Manufacturing | 10/11/2022 | 10/11/2034 | 368 | 1130 | \$14.71 | \$15,064,000.00 | \$15,064,000.00 | \$1,402,075.00 | \$0.00 |
| 1 Tenet Hospitals Limited | 2000 Transmountain Road | Life Sciences & Healthcare | 5/6/2014 | 5/6/2032 | 300 | 2991 | \$12.25 | \$120,000,000.0 0 | \$185,029,516.0 0 | \$12,840,440.0 0 | \$0.00 |
| 1 TransPerfect Translations International Inc. | 1015 Belvidere St | Business Services | 6/7/2022 | 6/7/2028 | 484 | n/a | \$14.71 | \$1,560,000.00 | \$1,560,000.00 | \$26,424.00 | \$0.00 |
| 2 Medical Center of the Americas Foundation (MCA) | 5130 Gateway Blvd. E. #110 | Life Sciences & Healthcare | 2/7/2012 | 8/31/2030 | n/a | n/a | n/a | \$0.00 | \$74,946,000.00 | n/a | \$32,827,495.07 |
| 2 United Parcel Service Inc. | 28 Leigh Fisher Blvd. | Advanced Logistics | 2/6/2018 | 2/6/2030 | 244 | n/a | \$13.11 | \$41,000,000.00 | \$175,712,922.6 5 | \$1,845,198.00 | \$527,522.00 |
| 3 Hiller Measurements, Inc | Innovation Factory, El Paso International Airport | Advanced Manufacturing | 10/10/2023 | 1/1/2029 | 2 | n/a | n/a | \$0.00 | \$0.00 | \$1,232,000.00 | \$0.00 |
| 3 Marmaxx Operating Corp. | Global Reach Drive and George Perry Boulevard | Advanced Manufacturing | 10/5/2020 | 10/5/2040 | 950 | n/a | \$12.50 | \$150,000,000.0 0 | \$150,000,000.0 0 | \$8,970,660.00 | \$0.00 |
| 3 Project Arriba | 1156 Westmoreland Dr. | Workforce Development | 8/29/2023 | 8/31/2028 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,750,000.00 | \$13,816.73 |
| 4 The Toro Company | 9455 Railroad Dr. | Advanced Manufacturing | 10/18/2016 | 10/18/2023 | 6 | 230 | n/a | \$5,300,000.00 | \$5,300,000.00 | \$81,264.84 | \$0.00 |
| 6 Foster Electric | 1216 Don Haskins Dr. | Advanced Manufacturing | 12/17/2018 | 12/17/2032 | 40 | 72 | \$13.50 | \$4,253,000.00 | \$4,253,000.00 | \$206,668.00 | \$0.00 |
| 6 Heil of Texas | 9545 Plaza Cir. | Advanced | 2/9/2016 | 2/9/2026 | 14 | n/a | \$12.00 | \$1,500,000.00 | \$1,973,429.56 | \$44,743.06 | \$0.00 |

| Company Name | | | Executed | Expiration | Jobs Created | Jobs Retained | Required | Contractual | Actual | Contractual | |
|---|---|---------------------------|------------|------------|-----------------|------------------|----------|-----------------|-----------------|---------------------|-----------------|
| ত্ৰ Company Name | Project Location | Industry Sector | Date | Date | (new) | (exisiting) | Wage | Investment | Investments | Incentives | Incentives PTD |
| | | Manufacturing | | | | | | | | | |
| Prod Design & Analysis, Inc | 1255 Peter Cooper Dr. | Advanced Manufacturing | 10/3/2023 | 10/3/2036 | 16 | 142 | \$16.43 | \$4,400,000.00 | \$0.00 | n/a | \$0.00 |
| SDI Technologies Inc. | 12285 Gateway West Bldv. | Advanced Manufacturing | 10/31/2017 | 10/31/2029 | 57 | n/a | n/a | \$15,000,000.00 | \$15,284,876.52 | \$723,943.00 | \$91,685.28 |
| South Shore USA, Incorporated | 500 Don Haskins Dr. | Advanced Manufacturing | 11/14/2017 | 11/14/2030 | 21 | n/a | n/a | \$8,000,000.00 | \$8,581,693.68 | \$376,752.00 | \$63,003.20 |
| Technimark, LLC | 425 Pan American Dr. | Advanced Manufacturing | 2/26/2019 | 2/26/2029 | 104 | 110 | \$13.50 | \$8,674,232.00 | \$9,610,299.00 | \$344,927.00 | \$76,793.98 |
| Champlain Cable Corporation | 9600 Pan American Boulevard, 9560 Plaza Cir | Business Services | 6/7/2022 | 6/7/2032 | 29 | 70 | n/a | \$5,686,000.00 | \$5,685,000.00 | \$285,279.00 | \$0.00 |
| Charter Communications (1) | 1359 Lomaland Dr. | Business Services | 9/3/2019 | 9/3/2029 | 350 | 578 | \$17.79 | \$2,300,000.00 | \$2,308,766.00 | \$277,522.00 | \$52,661.44 |
| N.M Edificios, LLC | 19 acre near Burgundy Dr | Commerical | 8/15/2023 | 8/15/2036 | 174 | 30 | n/a | \$31,050,000.00 | \$0.00 | \$1,078,910.00 | \$0.00 |
| TPUSA Inc. | 1462 Lionel Drive | Business Services | 5/13/2019 | 5/13/2027 | 1124 | n/a | \$11.00 | \$6,700,000.00 | \$6,700,000.00 | \$81,666.00 | \$0.00 |
| 1 Texas Tower, LLC and Hotel Dulcinea, LLC | 109 North Oregon Street | Hospitality & Tourism | 5/24/2022 | 5/24/2040 | n/a | n/a | n/a | \$18,000,000.00 | \$18,000,000.00 | n/a | \$0.00 |
| 101 El Paso Street, LP & 101 EPS Grant Corp. (F.K.A. Camino Real Hotel) | 101 South El Paso St. | Hospitality & Tourism | 5/9/2017 | 5/9/2032 | n/a | n/a | n/a | \$70,000,000.00 | \$93,531,201.00 | \$32,605,049.8 2 | \$12,091,181.76 |
| Bafar Holdings, Inc. | 1600 Fourth Avenue 1400 Sixth Street | Business Services | 10/23/2023 | 10/23/2035 | 120 | 155 | n/a | \$715,771.00 | \$0.00 | n/a | \$0.00 |
| 8 CSM Realty Holdings LTD | 6801 N. Mesa | Retail | 12/16/2014 | 12/16/2025 | n/a | n/a | n/a | \$16,000,000.00 | \$18,920,796.84 | \$1,048,315.00 | \$699,844.19 |
| B EPT Mesa Development L.P. | 5001 N. Mesa St. | Mixed-Use | 4/26/2011 | 4/26/2031 | n/a | n/a | n/a | \$22,000,000.00 | \$13,824,941.39 | \$22,000,000.0 0 | \$2,111,469.81 |
| Finhabits, Inc | 310 N. Mesa St. | Business Services | 10/11/2022 | 10/11/2027 | 60 | n/a | n/a | \$12,000.00 | \$12,000.00 | \$132,000.00 | \$0.00 |
| 8 FlyZone LLC | 430 Vin Rambla Dr. | Hospitality & Tourism | 6/12/2018 | 6/12/2024 | n/a | n/a | n/a | \$11,763,573.00 | \$11,763,573.04 | \$154,720.00 | \$17,396.44 |

| <u>.:</u> | | | | Executed | Expiration | Jobs Created | Jobs Retained | Required | Contractual | Actual | Contractual | |
|-------------|---|--|---------------------------|------------|------------|-----------------|------------------|----------|-----------------|-----------------|---------------------|----------------|
| District | Company Name | Project Location | Industry Sector | Date | Date | (new) | (exisiting) | Wage | Investment | Investments | Incentives | Incentives PTD |
| 8 | Full Beauty Brands | 500 S. Mesa Hills Dr. | Business Services | 10/3/2017 | 10/3/2024 | n/a | 525 | \$12.70 | \$3,000,000.00 | \$3,000,000.00 | \$1,500,000.00 | \$0.00 |
| 8 | Hotel Sancho Panza | | | | | 25 | n/a | \$8.50 | \$8,000,000.00 | \$9,122,045.00 | \$4,401,918.40 | \$1,038,525.18 |
| 8 | Mills Plaza Properties II LP MPPII | 106 W. Mills Ave. | Hospitality & Tourism | 2/20/2018 | 2/20/2043 | n/a | n/a | n/a | \$78,000,000.00 | \$78,099,992.00 | \$21,969,914.7 1 | \$2,926,593.38 |
| 8 | Mills Plaza Properties V, LP and Kress Tunnel, LLC | 211 North Mesa St. | Commercial | 4/26/2022 | 4/26/2046 | n/a | n/a | n/a | \$18,400,000.00 | \$18,400,000.00 | \$2,049,000.00 | \$0.00 |
| 8 | Pioneers 21 | 500 W Overland Ave Suite 230 | Business Services | 3/29/2022 | 3/29/2024 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$500,000.00 | \$350,705.49 |
| 8 | TopGolf USA El Paso, LLC | Montecillo Development | Retail | 11/1/2016 | 11/1/2036 | n/a | n/a | n/a | \$15,700,000.00 | \$15,881,100.12 | \$5,199,729.87 | \$577,677.92 |
| 8 | WestStar Tower, LLC | 601 N. Mesa | Business Services | 9/19/2017 | 9/19/2041 | n/a | n/a | n/a | \$85,000,000.00 | \$85,742,509.00 | \$14,034,055.0 0 | \$2,418,398.40 |
| 6 & 7 | Charter Communications (2) | 11950 Don Haskins Dr & 8460 Gran Vista Dr | Business Services | 6/21/2021 | 6/21/2031 | 929 | n/a | \$20.00 | \$16,100,000.00 | \$16,100,000.00 | \$309,168.00 | \$0.00 |
| TO | D | | | | | | | | | | | |
| 8 | Legate Co Texas, LLC | 201 E. San Antonio St. | Mixed-Use | 11/8/2022 | 11/8/2039 | n/a | n/a | n/a | \$421,046.00 | \$421,046.00 | \$32,944.00 | \$0.00 |
| 8 | Miguel Villanueva & Julio Villanueva | 301 S. El Paso St. | Mixed-Use | 12/13/2022 | 12/13/2040 | n/a | n/a | n/a | \$413,392.00 | \$413,392.00 | \$78,393.00 | \$0.00 |
| 8 | Parradame Family Partnership, LP | 621 S. Oregon St. | Mixed-Use | 7/6/2022 | 7/6/2039 | n/a | n/a | n/a | \$481,000.00 | \$481,000.00 | \$47,665.00 | \$0.00 |
| AR | PA | | | | | | | | | | | |
| 2 | PeopleFund | 6070 Gateway East #105E | n/a | 8/15/2023 | 8/15/2024 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$500,000.00 | \$0.00 |
| 2 | Project Vida | 3607 Rivera Ave | n/a | 1/31/2023 | 1/31/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$200,000.00 | \$30,818.10 |
| 3 | AconityUS, Inc | 501 George Perry Blvd. | Advanced Manufacturing | 9/1/2023 | 9/1/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$271,268.22 | \$0.00 |
| 3 | DRIVE AM, INC | 501 George Perry Blvd. | Advanced Manufacturing | 9/1/2023 | 9/1/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$21,258.30 | \$0.00 |

| District | | | | Executed | Expiration | Jobs Created | Jobs Retained | Required | Contractual | Actual | Contractual | |
|----------|--|---|----------------------------|------------|------------|-----------------|------------------|----------|-----------------|-----------------|----------------|----------------|
| Dist | Company Name | Project Location | Industry Sector | Date | Date | (new) | (exisiting) | Wage | Investment | Investments | Incentives | Incentives PTD |
| 3 | GSM Design Technologies | 501 George Perry Blvd. | Advanced Manufacturing | 9/1/2023 | 9/1/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$22,068.30 | \$0.00 |
| 3 | Hiller | 501 George Perry Blvd. | Advanced Manufacturing | 9/1/2023 | 9/1/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,205,000.00 | \$0.00 |
| 3 | Infinite Elements, Inc | 501 George Perry Blvd. | Advanced Manufacturing | 9/1/2023 | 9/1/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$229,183.44 | \$0.00 |
| 3 | Valtrek Group, LLC | 501 George Perry Blvd. | Advanced Manufacturing | 9/1/2023 | 9/1/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$297,339.52 | \$0.00 |
| 8 | Better Business Bureau | 550 East Paisano | n/a | 1/31/2023 | 1/31/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,435,522.24 | \$645,917.41 |
| 8 | FabLab El Paso | 601 N Oregon St Ste. 2 | n/a | 4/11/2023 | 5/1/2024 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$300,000.00 | \$96,689.71 |
| 8 | HUNT Institute for Global Competitiveness at UTEP | 500 W University Ave | n/a | 4/11/2023 | 4/11/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$299,989.00 | \$0.00 |
| 8 | Pioneers 21 | 500 W Overland Ave Suite 220, | Business Services | 9/12/2023 | 9/12/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$650,000.00 | \$46,441.56 |
| 8 | Success Through Technology Education STTE Foundation | 2601 N Stanton Suite A | n/a | 4/11/2023 | 4/11/2027 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$500,000.00 | \$486,315.49 |
| 8 | Workforce Solutions Borderplex | 304 Texas Ave. Suite 1401 | Workforce Development | 8/29/2023 | 7/31/2026 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$850,000.00 | \$0.00 |
| | JUST Community, Inc | 701 Tillery Ste A-8 Austin, TX 78702 | n/a | 4/11/2023 | 12/31/2024 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$125,000.00 | \$45,243.35 |
| | LiftFund, Inc | 2014 S. Hackberry St San Antonio, TX 78210 | n/a | 1/31/2023 | 12/31/2024 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$2,500,000.00 | \$2,925,000.00 |
| Int | erlocal | | | | | | | | | | | |
| 8 | UTEP | 500 W University Ave | n/a | 2/15/2022 | 2/15/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,500,000.00 | \$455,093.70 |
| 8 | UTEP | 501 W University Ave | n/a | 2/28/2023 | 5/28/2027 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,875,000.00 | \$20,233.44 |
| TEZ | | | | | | | | | | | | |
| 1 | ADP Inc. | 7650 San Felipe Dr. | Business Services | 12/11/2012 | 12/11/2028 | 1100 | n/a | \$12.36 | \$0.00 | \$0.00 | \$1,113,286.00 | \$331,365.47 |
| 1 | Tenet Hospitals (Providence Memorial) | 2001 N. Oregon | Life Sciences & Healthcare | 11/27/2018 | 11/18/2023 | n/a | 500 | n/a | \$10,000,000.00 | \$10,000,000.00 | \$0.00 | \$0.00 |



| t | | | | | | Jobs | Jobs | | | | | |
|----------|--------------------------------|--------------------|-----------------|------------|------------|---------|-------------|----------|-----------------|-----------------|----------------|----------------|
| District | | | | Executed | Expiration | Created | Retained | Required | Contractual | Actual | Contractual | |
| ق | Company Name | Project Location | Industry Sector | Date | Date | (new) | (exisiting) | Wage | Investment | Investments | Incentives | Incentives PTD |
| 3 | Phelps Dodge Refining Corp. | 897 Hawkins | Advanced | 8/30/2022 | 8/30/2027 | 10 | 396 | n/a | \$20,000,000.00 | \$20,000,000.00 | \$0.00 | \$0.00 |
| | | | Manufacturing | | | | | | | | | |
| 3 | Western Refining Company L.P. | 6500 Trowbridge | Advanced | 8/20/2019 | 8/20/2024 | n/a | 435 | n/a | \$60,000,000.00 | \$60,000,000.00 | \$0.00 | \$0.00 |
| | | | Manufacturing | | | | | | | | | |
| 4 | The Toro Company | 9455 Railroad Dr. | Advanced | 10/18/2016 | 10/18/2023 | 6 | 230 | n/a | \$0.00 | \$0.00 | \$81,264.84 | \$0.00 |
| | | | Manufacturing | | | | | | | | | |
| 7 | El Paso Healthcare System, LTD | 10301 Gateway Blvd | Life Sciences & | 5/24/2022 | 5/24/2027 | 10 | 1397 | n/a | \$8,200,000.00 | \$8,200,000.00 | \$0.00 | \$0.00 |
| | (Las Palmas Healthcare Center) | West | Healthcare | | | | | | | | | |
| TIR | TIRZ | | | | | | | | | | | |
| 4 | FSW Investments | NE 2,313 Arces | n/a | 3/30/2020 | 3/30/2070 | n/a | n/a | n/a | \$10,000,000.00 | \$10,000,000.00 | \$328,098,000. | \$0.00 |
| | | | | | | | | | | | 00 | |

Closed Economic Development Agreements

| District | | Project Location | Industry Sector | Executed Date | Expiration Date | Jobs Created (new) | Jobs Retained (existing) | Required Wage | Contractual Investment | Actual Investments | Contractual Incentives | Incentives PTD |
|----------|---|----------------------------|----------------------------|------------------|--------------------|--------------------------|--------------------------------|------------------|---------------------------|-----------------------|---------------------------|----------------|
| 312 | | | | | I | ı | I | | I | | I | I |
| 1 | ADP | 1851 Resler | Business Services | 3/13/2007 | 3/13/2015 | 1028 | n/a | n/a | \$15,300,000.00 | \$15,300,000.00 | \$234,900.00 | \$0.00 |
| 2 | Guido Salazar Development LLC | 4301 E. Missouri | Residential | 11/19/2013 | 11/19/2021 | n/a | n/a | n/a | \$400,000.00 | \$648,105.34 | \$0.00 | \$0.00 |
| 2 | James Millender | 8747 Neptune | Residential | 4/28/2015 | 4/28/2022 | n/a | n/a | n/a | \$200,000.00 | \$370,508.65 | \$0.00 | \$0.00 |
| 2 | RNR Properties | 7598 Diana | Residential | 12/17/2013 | 12/17/2020 | n/a | n/a | n/a | \$800,000.00 | \$907,669.20 | \$0.00 | \$0.00 |
| 2 | Tremont Place Apartment Homes LLC | 2413 Tremont | Residential | 8/13/2013 | 8/13/2020 | n/a | n/a | n/a | \$400,000.00 | \$554,640.03 | \$0.00 | \$0.00 |
| 3 | Aber Construction LLC | 2227 Pacheco Dr. | Residential | 3/17/2015 | 3/17/2022 | n/a | n/a | n/a | \$800,000.00 | \$1,044,446.68 | \$0.00 | \$0.00 |
| 4 | Transmountain Complex | 5800 Transmountain Road | Life Sciences & Healthcare | 11/5/2013 | 11/5/2020 | n/a | n/a | n/a | \$800,000.00 | \$1,523,039.00 | \$0.00 | \$0.00 |
| 6 | FLRA Properties LLC(Adriana & Feliz Vazquez) | 11940 Visita Del Sol | Retail | 3/7/2017 | 3/7/2024 | n/a | n/a | n/a | \$400,000.00 | \$536,445.76 | \$0.00 | \$0.00 |
| 7 | Bella Vista Place LP | 9431 North Loop | Residential | 8/4/2015 | 8/4/2021 | n/a | n/a | n/a | \$800,000.00 | \$4,780,753.94 | \$0.00 | \$0.00 |
| 7 | Marfam Enterprises LTD | 500 S. Yarbrough | Residential | 3/22/2016 | 3/22/2022 | n/a | n/a | n/a | \$400,000.00 | \$1,418,854.60 | \$0.00 | \$0.00 |
| 7 | Martin & Maria O. Beltran | 1201 Zaragoza | Commercial | 3/8/2016 | 3/8/2022 | n/a | n/a | n/a | \$400,000.00 | \$450,000.00 | \$0.00 | \$0.00 |
| 7 | Ranger TRL Investments, LLC fka JVN Development Leasing(JJ Scott Investments) | 1061 Ranger Trail | Residential | 1/26/2016 | 1/26/2023 | n/a | n/a | n/a | \$800,000.00 | \$1,326,174.48 | \$0.00 | \$0.00 |
| 7 | Yolanda Zavala (Miguel and Yolanda Zavala) | 540 S. Yarbrough | Residential | 4/2/2013 | 4/2/2018 | n/a | n/a | n/a | \$400,000.00 | \$1,564,573.09 | \$0.00 | \$0.00 |



| 8 | Central City Complex/FKA Central City Renal Construction, LLC | 1300 Murchison | n/a | 11/5/2013 | 11/5/2020 | n/a | n/a | n/a | \$800,000.00 | \$2,023,359.46 | \$0.00 | \$0.00 |
|----|---|-------------------|-----------------------|------------|------------|-----|-----|--------|-----------------|-----------------|----------------|-------------|
| 8 | Cesar Gustavo Farell | 1731 Myrtle | Commercial | 10/22/2014 | 10/22/2021 | n/a | n/a | n/a | \$400,000.00 | \$1,060,597.60 | \$0.00 | \$0.00 |
| 8 | Double Tree (Hotel Don Quixote) | 600 N. El Paso | Hospitality & Tourism | 6/27/2006 | 6/27/2019 | 46 | n/a | \$8.50 | \$20,000,000.00 | \$19,580,506.82 | \$0.00 | \$0.00 |
| 8 | Edgar Lopez | 2308 Wheeling | Residential | 4/10/2012 | 4/10/2017 | n/a | n/a | n/a | \$200,000.00 | \$366,828.00 | \$0.00 | \$0.00 |
| 8 | Elmshire LLC | 1423 Missouri | Commercial | 7/14/2014 | 7/14/2021 | n/a | n/a | n/a | \$400,000.00 | \$517,618.00 | \$0.00 | \$0.00 |
| 8 | Hestra LLC | 2020 Mills | Commercial | 12/22/2015 | 12/22/2022 | n/a | n/a | n/a | \$200,000.00 | \$257,208.91 | \$0.00 | \$0.00 |
| 8 | MedVen LLC (George Hermann) | 1211 E. Cliff | Commercial | 10/18/2016 | 10/18/2023 | n/a | n/a | n/a | \$800,000.00 | \$2,778,876.30 | \$0.00 | \$0.00 |
| 8 | Miguel A. Perez, Florentino Perez, Inocencia Perez | 2126 Myrtle | Residential | 3/31/2015 | 3/31/2022 | n/a | n/a | n/a | \$200,000.00 | \$258,492.79 | \$0.00 | \$0.00 |
| 8 | Moderno Village, LLC fka MS Property LLC | 410 Thorn Ave. | Mixed-Use | 10/20/2015 | 10/20/2022 | n/a | n/a | n/a | \$800,000.00 | \$1,810,591.97 | \$0.00 | \$0.00 |
| 8 | Viewpoint Enterprises | 2431 E. Yandell | Business Services | 4/2/2013 | 4/2/2018 | n/a | n/a | n/a | \$100,000.00 | \$201,643.05 | \$0.00 | \$0.00 |
| DS | CCI | | | | | | | | | | | |
| 8 | BRT Realty Operating LP | 216 S. Oregon | Retail | 9/8/2015 | 9/8/2027 | n/a | n/a | n/a | \$250,000.00 | \$250,000.00 | \$25,727.91 | \$0.00 |
| 8 | EP Downtown Partners (Banner Building) | 215 N. Mesa St. | Commercial | 3/21/2017 | 3/21/2034 | n/a | n/a | n/a | \$6,500,000.00 | \$6,500,000.00 | \$2,188,668.14 | \$0.00 |
| 8 | Lamp Shade Coco | 500 San Francisco | Commercial | 9/22/2014 | 9/22/2026 | n/a | n/a | n/a | \$3,000,000.00 | \$3,000,000.00 | \$277,513.00 | \$0.00 |
| 8 | Lion Loa, LLC | 305 Leon | Mixed-Use | 3/27/2013 | 3/27/2023 | n/a | n/a | n/a | \$250,000.00 | \$260,348.87 | \$58,430.00 | \$21,343.53 |
| 8 | Rabbit Rabbit LLC | 533 Franklin St. | Retail | 5/5/2014 | 5/5/2024 | n/a | n/a | n/a | \$250,000.00 | \$495,381.62 | \$144,941.41 | \$0.00 |
| 8 | South El Paso Street Properties (601 El Paso St.) | 601 El Paso St. | Retail | 2/12/2013 | 2/12/2023 | n/a | n/a | n/a | \$250,000.00 | \$280,477.54 | \$27,100.00 | \$3,489.19 |
| 8 | Stanton Street Development | 601 Texas | Business Services | 8/1/2017 | 8/1/2030 | n/a | n/a | n/a | \$250,000.00 | \$250,000.00 | \$26,107.72 | \$0.00 |



| INF | ILL | | | | | | | | | | | |
|-----|---|------------------------------|----------------------------|------------|------------|-----|-----|-----|----------------|----------------|--------------|-------------|
| 1 | Edgar Lopez - 2308 Wheeling | 2308 Wheeling | Residential | 4/10/2012 | 4/10/2017 | n/a | n/a | n/a | \$200,000.00 | \$366,828.00 | \$21,536.56 | \$0.00 |
| 1 | Ricardo Benavente | 5301 Ridge St. | Residential | 11/4/2014 | 11/4/2021 | n/a | n/a | n/a | \$400,000.00 | \$400,000.00 | \$21,705.79 | \$0.00 |
| 2 | Adobe Haciendas Inc. (4725 Vulcan Dr.) | 4725 Vulcan Dr. | Residential | 2/11/2015 | 2/11/2017 | n/a | n/a | n/a | \$800,000.00 | \$800,000.00 | \$71,020.53 | \$0.00 |
| 2 | Adobe Haciendas Inc. (4801 Vulcan Dr.) | 4801 Vulcan Dr. | Residential | 3/10/2015 | 3/10/2017 | n/a | n/a | n/a | \$800,000.00 | \$800,000.00 | \$62,812.12 | \$0.00 |
| 2 | Adobe Haciendas Inc. (4805 Atlas & 4806 Titanic) | 4805 Atlas & 4806 Titanic | Residential | 3/10/2015 | 3/10/2017 | n/a | n/a | n/a | \$800,000.00 | \$800,000.00 | \$85,693.82 | \$0.00 |
| 2 | Guido Salazar (Armando and Irma Araiza) | 4301 E. Missouri | Residential | 11/19/2013 | 11/19/2021 | n/a | n/a | n/a | \$400,000.00 | \$648,105.34 | \$35,277.04 | \$810.36 |
| 2 | Integra El Paso LLC | 3359 Fred Wilson Dr. | Life Sciences & Healthcare | 3/9/2015 | 3/9/2022 | n/a | n/a | n/a | \$800,000.00 | \$2,317,840.00 | \$61,912.71 | \$0.00 |
| 2 | James Millender | 8747 Neptune St. | Residential | 4/28/2015 | 4/28/2022 | n/a | n/a | n/a | \$200,000.00 | \$370,508.65 | \$15,783.47 | \$2,279.86 |
| 2 | RNR Properties | 5000 Riley | Residential | 12/17/2013 | 12/17/2020 | n/a | n/a | n/a | \$800,000.00 | \$907,669.20 | \$35,630.81 | \$0.00 |
| 2 | Tremont Place Apartments | 2413 Tremont | Residential | 8/13/2013 | 8/13/2020 | n/a | n/a | n/a | \$400,000.00 | \$554,640.03 | \$33,037.77 | \$2,323.14 |
| 3 | Aber Construction LLC | 2227 Pacheco Dr. | Residential | 3/17/2015 | 3/17/2022 | n/a | n/a | n/a | \$800,000.00 | \$1,044,446.68 | \$47,505.39 | \$4,054.42 |
| 4 | Cavallion Developers | 5101 Fairbanks | Mixed-Use | 8/5/2014 | 8/5/2017 | n/a | n/a | n/a | \$200,000.00 | \$200,000.00 | \$15,144.73 | \$0.00 |
| 4 | Transmountain Renal | 5800 Woodrow Bean | Life Sciences & Healthcare | 11/5/2013 | 11/5/2020 | n/a | n/a | n/a | \$800,000.00 | \$1,523,039.00 | \$94,659.89 | \$10,085.45 |
| 6 | Bella Vista Place LP | 9431 North Loop | Residential | 8/4/2015 | 8/4/2022 | n/a | n/a | n/a | \$800,000.00 | \$4,780,753.94 | \$204,383.53 | \$8,499.00 |
| 7 | Marfam Enterprises LTD | 500 Yarbrough | Residential | 3/22/2016 | 3/22/2022 | n/a | n/a | n/a | \$400,000.00 | \$1,418,854.60 | \$24,923.93 | \$2,886.94 |
| 7 | Martin & Maria O. Beltran | 1201 Zaragoza | Retail | 3/8/2016 | 3/8/2022 | n/a | n/a | n/a | \$400,000.00 | \$450,000.00 | \$18,106.70 | \$0.00 |
| 7 | North Loop Western, LLC | 8628 North Loop | Residential | 10/18/2016 | 10/18/2023 | n/a | n/a | n/a | \$1,220,000.00 | \$1,220,000.00 | \$52,101.52 | \$0.00 |



| 7 | Ranger TRL Investments fka JVN Development Leasing LLC (A.K.A. JJ Scott Investments) | _ | Residential | 1/26/2016 | 1/26/2023 | n/a | n/a | n/a | \$800,000.00 | \$1,326,174.48 | \$61,890.15 | \$6,748.61 |
|---|--|-----------------------|---------------------------|------------|------------|-----|-----|-----|----------------|----------------|--------------|-------------|
| 7 | Yolanda Zavala 540 S. Yarbrough) | 540 S. Yarbrough | Residential | 4/2/2013 | 4/2/2018 | n/a | n/a | n/a | \$400,000.00 | \$1,564,573.09 | \$47,756.73 | \$5,573.31 |
| 8 | 2021 Bassett LLC | 2021 Bassett Ave. | Business Services | 10/16/2018 | 10/16/2031 | n/a | n/a | n/a | \$981,985.00 | \$981,985.00 | \$68,835.00 | \$0.00 |
| 8 | Bemity Global LLC | 1108 Myrtle | Advanced Manufacturing | 2/23/2016 | 2/23/2023 | n/a | n/a | n/a | \$200,000.00 | \$200,000.00 | \$24,976.95 | \$0.00 |
| 8 | Central Renal | 1300 Murchison | Commercial | 11/5/2013 | 11/5/2020 | n/a | n/a | n/a | \$800,000.00 | \$2,222,564.00 | \$108,658.10 | \$11,917.51 |
| 8 | Cesar Gustavo Farell -(1731 Myrtle) | 1731 Myrtle Ave. | Commercial | 10/21/2014 | 10/21/2021 | n/a | n/a | n/a | \$400,000.00 | \$1,060,597.60 | \$43,175.36 | \$9,705.38 |
| 8 | Dome Services LLC | 1013-1015 E. Missouri | Commercial | 4/14/2015 | 4/14/2023 | n/a | n/a | n/a | \$430,000.00 | \$357,079.40 | \$22,848.01 | \$0.00 |
| 8 | Elmshire LLC | 1423 Missouri Ave. | Mixed-Use | 7/14/2014 | 7/14/2021 | n/a | n/a | n/a | \$400,000.00 | \$517,618.00 | \$28,203.18 | \$0.00 |
| 8 | Federico Villalobos | 1217 Magoffin | Mixed-Use | 9/2/2014 | 9/2/2021 | n/a | n/a | n/a | \$800,000.00 | \$800,000.00 | \$53,307.91 | \$0.00 |
| 8 | Great River Commercial, LLC (1101 Texas) | 1101 Texas | Retail | 5/1/2018 | 5/1/2026 | n/a | n/a | n/a | \$625,000.00 | \$625,000.00 | \$40,848.48 | \$0.00 |
| 8 | Hestra LLC | 2020 Mills Ave. | Commercial | 12/22/2015 | 12/22/2022 | n/a | n/a | n/a | \$200,000.00 | \$257,208.91 | \$18,994.82 | \$453.32 |
| 8 | MedVen LLC (The George E. Hernnan Living Trust) | 1211 E. Cliff Dr. | Commercial | 10/18/2016 | 10/18/2023 | n/a | n/a | n/a | \$800,000.00 | \$2,778,876.30 | \$87,108.04 | \$11,857.72 |
| 8 | Miguel Perez, Inocencia Perez, and Florentino Perez. | 2126 Myrtle Ave. | Residential | 3/31/2015 | 3/31/2022 | n/a | n/a | n/a | \$200,000.00 | \$258,492.79 | \$21,549.86 | \$282.22 |
| 8 | Moderno Village, LLC fka MS Property LLC (410 Thorn) | 410 Thorne Ave. | Mixed-Use | 10/20/2015 | 10/20/2022 | n/a | n/a | n/a | \$800,000.00 | \$1,810,591.97 | \$126,339.88 | \$4,003.66 |
| 8 | Snap Pads LLC | 1964 Murchison Dr. | Mixed-Use | 6/11/2019 | 6/11/2027 | n/a | n/a | n/a | \$700,000.00 | \$700,000.00 | \$27,533.90 | \$0.00 |
| 8 | The Anderson Immigration Law Group LLC | 213 S. El Paso St. | Commercial | 6/25/2019 | 6/25/2032 | n/a | n/a | n/a | \$1,070,000.00 | \$1,070,000.00 | \$40,686.00 | \$0.00 |



| The Substation LLC | | 4804 & 4820 Doniphan Dr. | Retail | 9/15/2015 | 9/15/2022 | n/a | n/a | n/a | \$2,300,000.00 | \$3,137,018.00 | \$127,133.99 | \$84,305.90 |
|--|--------------|--------------------------------|-------------------|------------|------------|-----|-----|-----|----------------|-----------------|--------------|--------------|
| Viewpoint Enterprise Silva) | es (Jorge A. | 2431 Yandell | Business Services | 4/2/2013 | 4/2/2018 | n/a | n/a | n/a | \$122,000.00 | \$201,643.05 | \$13,606.07 | \$0.00 |
| Multifamily | | | | | | | | | | | | |
| El Paso Place (Formo | erly known | 7051 S. Desert Blvd. | Retail | 9/1/2009 | 9/1/2019 | n/a | n/a | n/a | \$0.00 | \$19,820,187.50 | \$0.00 | \$699,241.23 |
| 1 Quarry Cave | : | 1600 N. Resler Dr. | Multifamily | 8/4/2010 | 8/4/2020 | n/a | n/a | n/a | \$0.00 | \$15,404,733.00 | \$0.00 | \$482,469.97 |
| 1 Tropicana Building Co | orp. | 365 La Puesta Dr. | Multifamily | 2/10/2010 | 2/10/2020 | n/a | n/a | n/a | \$0.00 | \$15,700,000.00 | \$0.00 | \$116,486.79 |
| 2 Hueco Valley Partners | Residential | 3800 Hueco Valley Dr. | Multifamily | 8/3/2009 | 8/3/2019 | n/a | n/a | n/a | \$0.00 | \$22,679,752.00 | \$0.00 | \$826,538.49 |
| Desert Villas | | 7400 Viscount Blvd | Multifamily | 12/2/2009 | 12/2/2019 | n/a | n/a | n/a | \$0.00 | \$1,867,057.00 | \$0.00 | \$0.00 |
| EPT The Reserve Ranch II) | ` | 11200 Sean Haggerty Blvd. | Multifamily | 4/18/2013 | 4/18/2023 | n/a | n/a | n/a | \$0.00 | \$8,231,241.00 | \$0.00 | \$318,921.53 |
| EPT The Reserve at Ranch Apartments LI | | 11200 Sean Haggerty Dr. | Multifamily | 12/2/2009 | 12/2/2019 | n/a | n/a | n/a | \$0.00 | \$15,157,671.00 | \$0.00 | \$496,209.29 |
| Haciendas Espanola Bella Estancias LLC) | LLC (A.K.A. | 10800 McCombs | Multifamily | 4/18/2013 | 8/31/2025 | n/a | n/a | n/a | \$0.00 | \$8,913,014.00 | \$0.00 | \$568,164.64 |
| 4 North Desert Palms | : | 11001 Dyer St. | Multifamily | 7/2/2012 | 7/2/2022 | n/a | n/a | n/a | \$0.00 | \$3,681,680.00 | \$0.00 | \$105,027.34 |
| 4 Veja LLC | | 10626 McCombs | Multifamily | 8/8/2011 | 8/8/2021 | n/a | n/a | n/a | \$0.00 | \$542,245.00 | \$0.00 | \$24,807.60 |
| The Venetian Partne | rship LLC | 5030 Fairbanks | Multifamily | 12/13/2010 | 12/13/2020 | n/a | n/a | n/a | \$0.00 | \$1,271,510.00 | \$0.00 | \$0.00 |
| Edgerock Residential | | 12921 Hueco Sands- Far East | Multifamily | 1/6/2011 | 1/6/2021 | n/a | n/a | n/a | \$0.00 | \$2,970,647.00 | \$0.00 | \$88,464.11 |
| Ardent Quest | : | 11500 Edgemere | Multifamily | 8/16/2012 | 8/16/2022 | n/a | n/a | n/a | \$0.00 | \$7,633,836.00 | \$0.00 | \$212,814.11 |
| Joe Battle Partners | : | 2209 Joe Battle | Residential | 9/29/2011 | 9/29/2023 | n/a | n/a | n/a | \$0.00 | \$19,079,122.00 | \$0.00 | \$424,721.98 |



| 5 | Palmas Apartments LTD | 4470 Rich Beam Blvd. | Multifamily | 2/26/2010 | 2/26/2020 | n/a | n/a | n/a | \$0.00 | \$3,465,937.00 | \$0.00 | \$117,035.18 |
|------|---|--|--------------------------|------------|------------|-----|-----|-----|--------------|-----------------|----------------|----------------|
| 5 | TDE U9 | 12727 Tierra Este Rd. | Multifamily | 11/28/2012 | 10/2/2013 | n/a | n/a | n/a | \$0.00 | \$9,754,642.00 | \$0.00 | \$174,803.78 |
| 5 | Texarock Residential Partners | 14363 Edgemere Blvd. | Multifamily | 10/26/2011 | 10/26/2021 | n/a | n/a | n/a | \$0.00 | \$14,719,194.00 | \$0.00 | \$494,605.71 |
| 6 | 1500 Hope LLC - Phase II | 1500 Bob Hope Dr. | Multifamily | 7/5/2011 | 7/5/2021 | n/a | n/a | n/a | \$0.00 | \$4,238,464.32 | \$0.00 | \$136,240.70 |
| 6 | 1500 Hope Phase I | 1500 Bob Hope Dr. | Multifamily | 3/22/2010 | 3/22/2020 | n/a | n/a | n/a | \$0.00 | \$12,283,479.87 | \$0.00 | \$363,140.23 |
| 7 | Canyon Square LTD | 8622 North Loop | Multifamily | 11/23/2010 | 11/23/2020 | n/a | n/a | n/a | \$0.00 | \$3,250,387.00 | \$0.00 | \$0.00 |
| 7 | Dieter Commons II | 11607 Pellicano Dr. | Multifamily | 1/24/2011 | 1/24/2021 | n/a | n/a | n/a | \$0.00 | \$8,093.15 | \$0.00 | \$296,757.16 |
| 8 | Roma Commercial | 5870 Onix Dr. | Residential | 9/29/2011 | 9/29/2021 | n/a | n/a | n/a | \$0.00 | \$2,544,834.00 | \$0.00 | \$0.00 |
| SCC | I | | | ı | | | | | | l | ı | I |
| 2 | Jaze Investments LP | 801 Piedras | Commercial | 12/2/2013 | 12/2/2023 | n/a | n/a | n/a | \$50,000.00 | \$50,000.00 | \$26,123.00 | \$0.00 |
| 2 | Mia Matisse | 801 Piedras | Retail | 7/7/2015 | 7/7/2022 | n/a | n/a | n/a | \$50,000.00 | \$512,065.12 | \$172,601.28 | \$39,784.91 |
| 8 | 407 S. Virginia | 407. S. Virginia | Multifamily | 10/28/2013 | 10/28/2016 | n/a | n/a | n/a | \$500,000.00 | \$500,000.00 | \$68,542.00 | \$0.00 |
| Stra | tegic 380 Agreement | | | | | | | | | | | |
| 3 | Project Arriba | 1155 Westmoreland Dr. | Workforce Development | 10/2/2018 | 8/31/2023 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,500,000.00 | \$1,469,369.49 |
| 6 | LiftFund | Office 1421 Lee Trevino Drive B-1 | Business Services | 4/27/2021 | 4/27/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$11,710.00 | \$11,710.00 |
| 7 | LiftFund (DreamMakers Fund) | (Office) 1421 Lee Trevino Drive B-1 | Business Services | 6/22/2021 | 6/22/2024 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$600,000.00 | \$600,000.00 |
| 8 | Pioners 21 (F.K.A. Hub of Human Innovation) | 500 W. Overland | Business Services | 11/12/2019 | 11/12/2021 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$500,000.00 | \$118,497.31 |
| 8 | Workforce Solutions Borderplex | 300 E. Main | Workforce Development | 10/16/2018 | 10/16/2021 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$150,000.00 | \$150,000.00 |
| 8 | Workforce Solutions | 300 E. Main Ste 800 | n/a | 4/27/2020 | 4/27/2021 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$50,000.00 | \$50,000.00 |



| Borderplex - Daycare Grant | | | | | | | | | | | |
|---|---|-----|-----------|------------|-----|-----|-----|--------|--------|----------------|----------------|
| Lift Fund | 2007 W Martin St San Antonio, Texas 78207 | n/a | 3/30/2020 | 3/30/2024 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,000,000.00 | \$0.00 |
| RPA | | | | | | | | | | | _ |
| Bitwise Impact | 700 Van Ness Ave, Fresno CA | n/a | 4/11/2023 | 4/11/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,600,000.00 | \$0.00 |
| ARES | | | | | | | | | | | |
| Bio Institute El Paso – Juarez, Inc. | 5130 Gateway Blvd. E. #110 | n/a | 8/19/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$400,000.00 | \$400,000.00 |
| Project Vida | 3607 Rivera Ave | n/a | 8/7/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$5,989,698.00 | \$3,567,663.84 |
| LiftFund | 1421 Lee Trevino, B-1 El Paso, Texas 79936 | n/a | 8/19/2020 | 12/31/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$8,500,000.00 | \$8,500,000.00 |
| Better Business Bureau Foundation of El Paso | 550 East Paisano | n/a | 7/30/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$496,200.00 | \$896,200.00 |
| El Paso Downtown Management District | 201 E. Main Suite 107 | n/a | 8/7/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$190,000.00 | \$169,324.24 |
| El Paso Hispanic Chamber of Commerce | 2401 E. Missouri | n/a | 8/7/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$200,000.00 | \$548,357.00 |
| Greater El Paso Chamber of Commerce | 303 N. Oregon St, Ste 610 | n/a | 8/19/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$200,000.00 | \$200,000.00 |
| University of Texas at El Paso | 500 W University Ave | n/a | 8/19/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$55,000.00 | \$55,000.00 |
| Workforce Solutions Borderplex, Inc. | 304 Texas Ave. Suite 1401 | n/a | 8/7/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$225,000.00 | \$225,000.00 |
| LiftFund | 2007 W Martin St San Antonio, Texas | n/a | 6/23/2020 | 8/24/2020 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$523,800.00 | \$270,000.00 |



| | | 78207 | | | | | | | | | | |
|-----|--|---|-------------|-----------|------------|-----|-----|-----|--------|-----------------|----------------|----------------|
| | PeopleFund | 2921 E. 17th Street Suite 1, Bldg. D Austin, TX 78702 | n/a | 8/7/2020 | 12/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$2,500,000.00 | \$5,000,302.00 |
| | UT Health Science Center at Houston–Public Health in El Paso | 700 Fannin, UCT 1000 Houston, TX 77030 | n/a | 8/7/2020 | 12/15/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$100,000.00 | \$97,539.60 |
| nte | erlocal | | | | | | | | | | | I |
| 8 | El Paso County | 500 E. San Antonio | n/a | 4/8/2008 | 8/31/2008 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 8 | El Paso Downtown Management District (DMD) | 201 E. Main Suite 1603 | n/a | 2/1/2011 | 10/5/2015 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$350,000.00 | \$0.00 |
| 3 | El Paso Downtown Management District (DMD) | 201 E. Main Suite 1603 | n/a | 2/9/2016 | 9/30/2020 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,076,344.00 | \$0.00 |
| 8 | El Paso Downtown Management District (DMD) | 201 E. Main Suite 1603 | n/a | 6/13/2017 | (blank) | n/a | n/a | n/a | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 3 | El Paso Downtown Management District (DMD) | 201 E. Main Suite 1603 | n/a | 9/29/2020 | 9/30/2025 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Иu | ltifamily | | | | | | ' | ' | | | | |
| L | El Paso Place (Formerly known as NLIGP) | 7051 S. Desert Blvd. | Retail | 9/1/2009 | 9/1/2019 | n/a | n/a | n/a | \$0.00 | \$19,820,187.50 | \$0.00 | \$699,241.23 |
| L | Quarry Cave | 1600 N. Resler Dr. | Multifamily | 8/4/2010 | 8/4/2020 | n/a | n/a | n/a | \$0.00 | \$15,404,733.00 | \$0.00 | \$482,469.97 |
| 1 | Tropicana Building Corp. | 365 La Puesta Dr. | Multifamily | 2/10/2010 | 2/10/2020 | n/a | n/a | n/a | \$0.00 | \$15,700,000.00 | \$0.00 | \$116,486.79 |
| 2 | Hueco Valley Residential Partners | 3800 Hueco Valley Dr. | Multifamily | 8/3/2009 | 8/3/2019 | n/a | n/a | n/a | \$0.00 | \$22,679,752.00 | \$0.00 | \$826,538.49 |
| 3 | Desert Villas | 7400 Viscount Blvd | Multifamily | 12/2/2009 | 12/2/2019 | n/a | n/a | n/a | \$0.00 | \$1,867,057.00 | \$0.00 | \$0.00 |
| 1 | EPT The Reserve (Sandstone | 11200 Sean Haggerty | Multifamily | 4/18/2013 | 4/18/2023 | n/a | n/a | n/a | \$0.00 | \$8,231,241.00 | \$0.00 | \$318,921.53 |



| | Ranch II) | Blvd. | | | | | | | | | | |
|------|--|--|---------------------------|------------|------------|-----|-----|---------|-----------------|-----------------|----------------|----------------|
| 4 | EPT The Reserve at Sandstone Ranch Apartments LLC I | 11200 Sean Haggerty Dr. | Multifamily | 12/2/2009 | 12/2/2019 | n/a | n/a | n/a | \$0.00 | \$15,157,671.00 | \$0.00 | \$496,209.29 |
| 4 | Haciendas Espanola LLC (A.K.A. Bella Estancias LLC) | 10800 McCombs | Multifamily | 4/18/2013 | 8/31/2025 | n/a | n/a | n/a | \$0.00 | \$8,913,014.00 | \$0.00 | \$568,164.64 |
| 4 | North Desert Palms | 11001 Dyer St. | Multifamily | 7/2/2012 | 7/2/2022 | n/a | n/a | n/a | \$0.00 | \$3,681,680.00 | \$0.00 | \$105,027.34 |
| 4 | Veja LLC | 10626 McCombs | Multifamily | 8/8/2011 | 8/8/2021 | n/a | n/a | n/a | \$0.00 | \$542,245.00 | \$0.00 | \$24,807.60 |
| 5 | Ardent Quest | 11500 Edgemere | Multifamily | 8/16/2012 | 8/16/2022 | n/a | n/a | n/a | \$0.00 | \$7,633,836.00 | \$0.00 | \$212,814.11 |
| 5 | Joe Battle Partners | 2209 Joe Battle | Residential | 9/29/2011 | 9/29/2023 | n/a | n/a | n/a | \$0.00 | \$19,079,122.00 | \$0.00 | \$424,721.98 |
| 5 | Palmas Apartments LTD | 4470 Rich Beam Blvd. | Multifamily | 2/26/2010 | 2/26/2020 | n/a | n/a | n/a | \$0.00 | \$3,465,937.00 | \$0.00 | \$117,035.18 |
| 5 | TDE U9 | 12727 Tierra Este Rd. | Multifamily | 11/28/2012 | 10/2/2013 | n/a | n/a | n/a | \$0.00 | \$9,754,642.00 | \$0.00 | \$174,803.78 |
| 5 | Texarock Residential Partners | 14363 Edgemere Blvd. | Multifamily | 10/26/2011 | 10/26/2021 | n/a | n/a | n/a | \$0.00 | \$14,719,194.00 | \$0.00 | \$494,605.71 |
| 6 | 1500 Hope LLC - Phase II | 1500 Bob Hope Dr. | Multifamily | 7/5/2011 | 7/5/2021 | n/a | n/a | n/a | \$0.00 | \$4,238,464.32 | \$0.00 | \$136,240.70 |
| 6 | 1500 Hope Phase I | 1500 Bob Hope Dr. | Multifamily | 3/22/2010 | 3/22/2020 | n/a | n/a | n/a | \$0.00 | \$12,283,479.87 | \$0.00 | \$363,140.23 |
| 7 | Canyon Square LTD | 8622 North Loop | Multifamily | 11/23/2010 | 11/23/2020 | n/a | n/a | n/a | \$0.00 | \$3,250,387.00 | \$0.00 | \$0.00 |
| 7 | Dieter Commons II | 11607 Pellicano Dr. | Multifamily | 1/24/2011 | 1/24/2021 | n/a | n/a | n/a | \$0.00 | \$8,093.15 | \$0.00 | \$296,757.16 |
| 8 | Roma Commercial | 5870 Onix Dr. | Residential | 9/29/2011 | 9/29/2021 | n/a | n/a | n/a | \$0.00 | \$2,544,834.00 | \$0.00 | \$0.00 |
| Stra | ntegic 380 Agreement | | | | | | | ' | | | ' | ' |
| 1 | Charles Schwab | 1945 Northwestern Dr. | Business Services | 9/30/2014 | 9/30/2027 | 445 | n/a | \$12.25 | \$21,000,000.00 | \$17,732,055.36 | \$217,848.00 | \$0.00 |
| 1 | Copperfield | 7811 Hoover | Advanced Manufacturing | 3/18/2008 | 3/18/2016 | 184 | 118 | \$10.57 | \$10,380,000.00 | \$10,380,000.00 | n/a | \$0.00 |
| 1 | El Paso Outlet Center LLC | 7051 S Desert Blvd, Canutillo, TX 79835 | Retail | 10/31/2006 | 10/31/2014 | n/a | n/a | n/a | \$48,500,000.00 | \$63,261,458.00 | \$1,250,000.00 | \$1,249,250.02 |

| GWR El Paso Property Owner LLC | 7850 Paseo Del Norte | Retail | 10/30/2018 | 10/30/2033 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$80,000,000.0 | \$0.00 |
|--------------------------------|----------------------------|---------------------------|------------|------------|-----|-----|---------|----------------------|-----------------|---------------------|-----------------|
| 1 RCES | 500 W. Univ. Ave. | Workforce Development | 2/7/2012 | 2/7/2018 | n/a | n/a | n/a | \$13,251,081.00 | \$13,251,081.00 | \$3,440,000.00 | \$1,343,690.33 |
| 2 Douglass Steel | 16 Zane Grey | Business Services | 3/24/2015 | 3/24/2024 | 55 | n/a | \$10 | 3,000,000.00 | \$3,000,000.00 | \$84,806.00 | \$0.00 |
| EWM, P1 LLC | 3640 Global Reach Dr. | Advanced Manufacturing | 10/13/2015 | 10/13/2031 | 10 | n/a | \$2: | \$36,500,000.00 | \$65,000,000.00 | \$2,284,263.93 | \$0.00 |
| Pacific Union Financial | 12 Founders Blvd. | Business Services | 12/4/2017 | 12/4/2029 | 699 | n/a | \$13 | \$1,250,000.00 | \$1,250,000.00 | \$332,836.00 | \$0.00 |
| SBC Internet Services | 12 Founders Blvd. | Business Services | 5/8/2007 | 5/8/2015 | 424 | n/a | \$10 | \$2,250,000.00 | \$2,250,000.00 | n/a | \$0.00 |
| Alfredo Yanez | 5901 Alameda Ave. | Retail | 12/12/2008 | 12/12/2016 | n/a | n/a | n/a | \$100,000.00 | \$144,233.00 | n/a | \$4,733.54 |
| B EP Vida LLC | 1633 Airway | Hospitality & Tourism | 5/28/2013 | 5/28/2026 | 300 | n/a | \$10 | \$64,000,000.00 | \$64,000,000.00 | \$5,982,061.00 | \$0.00 |
| Erives Enterprises Inc. | 7180 Chino Dr. | Advanced Logistics | 08/04/2015 | 8/4/2022 | 41 | | 33 \$12 | 2.65 \$2,500,000.00 | \$3,675,769.30 | \$33,642.00 | \$2,631.86 |
| Hawkins Regency LLC | 8889 Gateway West Blvd. | Retail | 11/6/2008 | 11/6/2018 | n/a | n/a | n/a | \$12,000,000.00 | \$19,942,706.16 | \$7,800,000.00 | \$10,621,844.96 |
| Project Arriba | 1155 Westmoreland Dr. | Workforce Development | 9/1/2011 | 8/31/2012 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$250,000.00 | \$250,000.00 |
| Project Arriba | 1155 Westmoreland Dr. | Workforce Development | 11/27/2012 | 8/31/2013 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$200,000.00 | \$200,000.00 |
| Project Arriba | 1155 Westmoreland Dr. | Workforce Development | 9/1/2013 | 8/31/2018 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$1,500,000.00 | \$1,500,000.00 |
| Hunt Metro 31, LLC | Wren at Diana and Dyer | Mixed-Use | 12/2/2014 | 12/2/2024 | n/a | n/a | n/a | \$112,000,000.0 0 | | \$13,700,000.0 0 | \$1,426,018.45 |
| 4 PC Automated | 10279 Dyer St. | Advanced Manufacturing | 10/15/2013 | 10/15/2020 | n/a | | 50 \$12 | \$2,100,000.00 | \$2,100,000.00 | n/a | \$8,657.11 |



| 5 | Cruzero Development LLC | Joe Battle and Montana Ave. | Residential | 4/26/2011 | 4/26/2031 | n/a | n/a | n/a | \$18,000,000.00 | \$18,000,000.00 | \$18,000,000.0 0 | \$0.00 |
|---|--|--|----------------------------|------------|------------|-----|-----|---------|-----------------|-----------------|---------------------|--------------|
| 5 | East El Paso SNF LLC & Center at Zaragoza LLC | 12660 Pebble Hills Dr. | Life Sciences & Healthcare | 6/12/2018 | 6/12/2026 | 133 | n/a | \$13.11 | \$21,972,000.00 | \$19,674,811.00 | \$472,447.00 | \$0.00 |
| 6 | Champlain Cable Corporation (2012) | 9560 Plaza Circle | Business Services | 2/14/2012 | 2/14/2020 | n/a | 28 | \$12.36 | \$3,500,000.00 | \$4,630,552.00 | n/a | \$162,395.29 |
| 6 | First Texas Products Corporation | 1120 Alza Dr. | Advanced Manufacturing | 12/8/2015 | 12/8/2027 | n/a | 51 | \$26.86 | \$6,400,000.00 | \$6,400,000.00 | \$256,019.40 | \$0.00 |
| 6 | North Loop Apts. LLC. | 9522 North Loop Dr. | Residential | 6/14/2016 | 6/14/2023 | n/a | n/a | n/a | \$13,000,000.00 | \$15,005,022.85 | \$314,257.28 | \$157,501.07 |
| 7 | Champlain Cable Corporation | 9600 Pan American Blvd. | Business Services | 10/7/2014 | 10/7/2021 | 22 | 34 | \$12.25 | \$5,000,000.00 | \$13,594,280.00 | \$75,000.00 | \$75,000.00 |
| 7 | Fred Loya Insurancy Agency Inc. | 11577 Pellicano Dr. | Business Services | 4/4/2016 | 4/4/2027 | 562 | 176 | \$10.20 | \$9,758,578.00 | \$11,500,000.00 | \$271,244.24 | \$0.00 |
| 7 | Global Alternative Fuels | 1450 Pendale | Advanced Manufacturing | 12/11/2007 | 12/11/2012 | 43 | n/a | \$10.09 | \$8,900,000.00 | \$8,900,000.00 | n/a | \$0.00 |
| 7 | Lift Fund | (Office) 1421 Lee Trevino Drive B-1 | Business Services | 11/23/2020 | 5/23/2021 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$2,000,000.00 | \$0.00 |
| 7 | The Prudential insurance of America | 8465 Gran Vista Dr. | Business Services | 11/11/2014 | 11/11/2024 | 300 | n/a | \$12.25 | \$3,250,000.00 | \$3,250,000.00 | \$77,302.00 | \$0.00 |
| 8 | Borderplex Alliance | 123 W. Mills Ave. Suite 320 | Business Services | 3/6/2018 | 3/6/2019 | n/a | n/a | n/a | \$0.00 | \$0.00 | \$128,000.00 | \$106,000.00 |
| 8 | CuraCubby Inc. | 201 E. Main St. 4th Floor | Business Services | 12/10/2018 | 12/10/2024 | 19 | n/a | n/a | \$276,000.00 | \$276,000.00 | \$60,000.00 | \$0.00 |
| 8 | Estrada Family Limited Partnership (130 Valverde) | 130 Valverde | Mixed-Use | 3/14/2013 | 3/14/2023 | n/a | n/a | n/a | \$200,000.00 | \$379,127.01 | \$36,709.00 | \$33,515.43 |
| 8 | FiveStars | 201 E. Main St. 4th Floor | Business Services | 2/20/2018 | 2/20/2025 | 51 | n/a | \$13.11 | \$75,000.00 | \$146,101.47 | \$130,000.00 | \$0.00 |

| 8 | Full Beauty Brands (OSP, Redcats, RUSA TX) | 500 S. Mesa Hills Dr. | Business Services | 1/5/2011 | 1/5/2018 | n/a | 674 | n/a | \$0.00 | \$1,995,970.04 | \$1,250,000.00 | \$1,152,647.19 |
|-----|--|---------------------------------|----------------------------|------------|------------|-----|------|----------|-----------------|-----------------|---------------------|----------------|
| 8 | Geltmore Aldea LLC | Corner of I-10 & Executive | Residential | 5/17/2011 | 5/17/2035 | n/a | n/a | n/a | \$27,025,135.51 | \$27,025,135.51 | \$26,733,113.0 0 | \$0.00 |
| 8 | Hotel Don Quixote | 600 N. El Paso St. | Hospitality & Tourism | 6/27/2006 | 6/27/2019 | 76 | n/a | \$8.50 | \$20,000,000.00 | \$19,580,506.82 | n/a | \$4,051,064.35 |
| 8 | Hub of Human Innovation | 500 W. Overland | Business Services | 8/9/2011 | 8/31/2019 | 45 | n/a | \$16.34 | \$0.00 | \$0.00 | \$2,255,000.00 | \$2,253,247.00 |
| то | D | | | | | | | | | | | |
| 8 | Black Walnut Investment LLC - 108 S. Stanton | 108 South Stanton | Mixed-Use | 12/19/2017 | 12/19/2035 | n/a | n/a | n/a | \$200,000.00 | \$311,689.88 | \$32,746.63 | \$0.00 |
| 8 | Summit 11 Investments LLC | 300 E. Main | Mixed-Use | 11/12/2019 | 11/12/2037 | n/a | n/a | n/a | \$12,000,000.00 | \$12,000,000.00 | \$3,197,035.00 | \$0.00 |
| TIR | Z | | | | | | | ' | | | | |
| 8 | Mills Plaza Properties II | S El Paso St and W Mills Ave | n/a | 9/4/2020 | (blank) | n/a | n/a | n/a | \$0.00 | \$0.00 | \$576,000.00 | \$0.00 |
| TEZ | 2 | | | | | | | <u>'</u> | | | ' | ' |
| 1 | Helen of Troy L.P. | 1 Helen Of Troy Plaza | Business Services | 5/31/2016 | 6/1/2021 | n/a | 417 | n/a | \$8,000,000.00 | \$8,000,000.00 | n/a | \$0.00 |
| 1 | Providence Memorial Hospital (Tenet Hospitals) | 2001 N. Oregon | Life Sciences & Healthcare | 2/24/2015 | 2/24/2020 | n/a | 1476 | n/a | \$40,000,000.00 | \$40,000,000.00 | n/a | \$0.00 |
| 3 | Erives Enterprises Inc. | 7180 Chino Dr. | Advanced Logistics | 08/4/2015 | 8/4/2022 | 41 | 33 | \$12.65 | \$0.00 | \$0.00 | \$33,642.00 | \$2,631.86 |
| 3 | Phelps Dodge Refining Corp. | 897 Hawkins | Advanced Manufacturing | 5/16/2017 | 5/16/2022 | n/a | 357 | n/a | \$15,750,000.00 | \$15,750,000.00 | n/a | \$0.00 |
| 4 | Dal-Tile Corporation | 12001 Railroad Dr. | Advanced Manufacturing | 2/18/2014 | 2/18/2019 | n/a | 254 | n/a | \$6,750,000.00 | \$6,750,000.00 | n/a | \$0.00 |
| 5 | Tenet Hospitals Limited - East Campus | 3280 Joe Battle | Life Sciences & Healthcare | 11/14/2017 | 11/14/2022 | n/a | 893 | n/a | \$6,000,000.00 | \$6,000,000.00 | n/a | \$0.00 |

| | Federal Mogul Powertrain LLC | 1277 Joe Battle | Advanced Manufacturing | 5/31/2016 | 5/31/2021 | n/a | 614 | n/a | \$7,000,000.00 | \$7,000,000.00 | n/a | \$0.00 |
|---|---|------------------------------|----------------------------|------------|------------|-----|------|-----|-----------------|-----------------|-----|--------|
| 8 | El Paso Healthcare System, LTD (Las Palmas Healthcare Center) | 1801 N. Oregon St. | Life Sciences & Healthcare | 8/9/2016 | 8/9/2021 | 25 | 1025 | n/a | \$63,000,000.00 | \$63,000,000.00 | n/a | \$0.00 |
| 8 | Hunt Companies Inc. | 601 N. Mesa | Business Services | 5/1/2018 | 5/1/2023 | n/a | 170 | n/a | \$0.00 | \$0.00 | n/a | \$0.00 |
| 8 | | 1625 Medical Center Drive | Life Sciences & Healthcare | 8/22/2017 | 8/22/2022 | n/a | 500 | n/a | \$23,700,000.00 | \$23,700,000.00 | n/a | \$0.00 |
| 8 | Tenet Hospitals (Transmountain Hospital) | 2000 Transmountain | Life Sciences & Healthcare | 11/29/2016 | 11/29/2021 | 495 | 5 | n/a | \$0.00 | \$0.00 | n/a | \$0.00 |

Appendix A. Definition of Terms

- Applicant The word "Applicant" means the respective developer applying for and/or receiving development incentives.
- 2. Base Year Value The words "Base Year Value" mean the value of the real and/or personal property on the rolls as of January 1st of the year in which the Agreement is executed with respect to the Development.
- 3. City The word "City" means the City of El Paso, Texas.
- 4. Development The word "Development" means the construction of the Applicant's operations located at the contractually-defined respective address and typically more fully described within exhibits attached and incorporated into the agreement.
- 5. Effective Date The date upon which both parties have fully executed the Agreement as set forth on the signature page, as otherwise specifically defined within the contract.
- 6. Full-Time Employment The words "Full-Time Employment" unless amended, mean a job requiring a minimum of two thousand and eighty (2,080) hours of work averaged over a twelve (12) month period, including allowance for vacation and sick leave, with full company benefits, including company paid health insurance.
- 7. Grant The word "Grant" means each annual payment to Applicant under the terms of the Agreement computed with respect to the terms detailed in each contract.
- 8. Grant Submittal Package The words "Grant Submittal Package" mean the documentation required to be supplied to the City on a defined time basis as a condition of receipt of any Grant.
- 9. Minimum Investment The words "Minimum Investment" mean those costs incurred by the applicant or third parties in the construction, or furnishing of the improvements for the project, to generally include cash and in-kind contributions.
- 10. Property Tax Abatement The words "Property Tax Abatement" mean the respective percent abated (forgiven) from the City's portion of the ad valorem property tax revenue generated by the subject property.
- 11. Property Tax Rebate The words "Property Tax Rebate" mean the respective percent rebated from the City's portion of the ad valorem property tax revenue generated by the subject property.
- 12. Qualified Expenditures The words "Qualified Expenditures" means those costs incurred by the applicant in the acquisition, construction and/or furnishing of the Development.